Delaware North®

Corporate Overview

2020

Six Subsidiaries. One Mission.

One of the largest privately-held hospitality and foodservice companies in the world, Delaware North has global operations at high-profile places such as sports and entertainment venues, national and state parks, visitor attractions, destination resorts and restaurants, airports and travel hubs, and regional casinos.

$3B+ revenue

100+ years family owned and operated

200+ locations operating across four continents

55,000 associates globally

500M guests served annually

1,000+ food and beverage outlets

300+ brands and concepts

600+ retail stores

4,000+ lodging rooms

10,000+ gaming machines

Unparalleled Experience

Delaware North

Sportservice

Serving sports fans since 1915, Delaware North provides expertise in concessions, premium dining, event catering and retail in some of the most recognized venues in the U.S., U.K., Australia & Asia.

Global Footprint

50+ venues around the world, including:

- Six NFL stadiums
- 11 MLB ballparks
- Six NHL arenas
- Two NBA arenas
- Five EPL stadiums (UK)

Iconic Venues

- MetLife Stadium
- Lambeau Field
- Busch Stadium
- Wembley Stadium
- Melbourne & Olympic Parks
- Singapore Sports Hub

Long-term Partnerships

- Detroit Tigers (1930)
- Cincinnati Reds (1936)
- Chicago White Sox (1945)
- St. Louis Cardinals (1953)

Travel

One of the world's top airport food service and retail companies, Delaware North currently operates in more than 30 airports and travel hubs around the world.

Global Footprint

- 19 airports in North America
- Four airports in the United Kingdom
- Seven airports in Australia-New Zealand
- 200+ brands and concepts
- 300+ food, beverage and retail outlets

Well-traveled Airports

- Hartsfield-Jackson Atlanta International Airport
- Los Angeles International Airport
- London Heathrow Airport
- Sydney Airport

Long-term Partnerships

- Oklahoma City Airport (1942)
- Denver Airport (1950)
- Buffalo Airport (1952)
- New Orleans Airport (1983)

Parks & Resorts

Delaware North provides a wide range of services, including lodging, food and beverage, retail, and recreation, at many high-profile national and state parks and attractions, and one-of-a-kind resorts.

Global Footprint

- 20+ hotel and lodging destinations
- 10 national and state parks across the U.S.
- Three destination resorts in Australia, including Lizard Island Resort on the Great Barrier Reef

Iconic Destinations

- Yellowstone National Park
- Grand Canyon National Park
- Sequoia National Park
- Niagara Falls State Park
- Kennedy Space Center Visitor Complex

NASA Partnership

- Operates all aspects of Kennedy Space Center Visitor Complex
- Develops unique attractions such as the $100 million Space Shuttle Atlantis

Gaming

Delaware North specializes in regional gaming and racing venues with slots and video gaming machines, table games, full-service restaurants and hotels.

Gaming Footprint

- 11 gaming venues across the U.S., including eight wholly owned-and-operated venues

Destination Properties

- Southland Park Gaming & Racing, boasting a gaming floor that received a $30 million expansion and a restaurant in partnership with rock-and-roll legend Sammy Hagar
- Miami Valley Gaming, owned and operated in partnership with Churchill Downs Inc.

Recent Acquisitions

- GEM, the third-largest video gaming terminal route operator in Illinois (1,800 machines at 438 locations)
- Ruby Seven Studios, a leading developer of social casino gaming applications

Patina Restaurant Group

Patina Restaurant Group is a leader in the premium segment of the restaurant and catering industry, managing catering and foodservice operations at landmark locations and in high-profile cultural venues.

Bi-coastal Footprint:

More than 50 restaurant and café locations in the U.S.:

- 27 on the East Coast, primarily in New York City
- 33 locations of the West Coast, primarily in LA
- Disney partnership: 9+ restaurants in Disney World (FL) & Downtown Disney (CA)

Iconic Locations

- Rockefeller Center
- The Metropolitan Opera
- Lincoln Center
- Epcot World Showcase
- Empire State Building

Catering to the Stars

- Official caterer of the Emmy Awards Governors Ball for more than 20 years
- Catered the Grammy Awards for the first time in 2016

Boston Holdings

Delaware North is the owner and operator of TD Garden in Boston, which is one of the world's leading venues for sports and entertainment events.

Beyond the Garden

- Developing a 1.5-million-square-foot, mixed-use project adjacent to the Garden, called The Hub on Causeway
- Seasonal programming at Boston City Hall Plaza

World-Class Venue

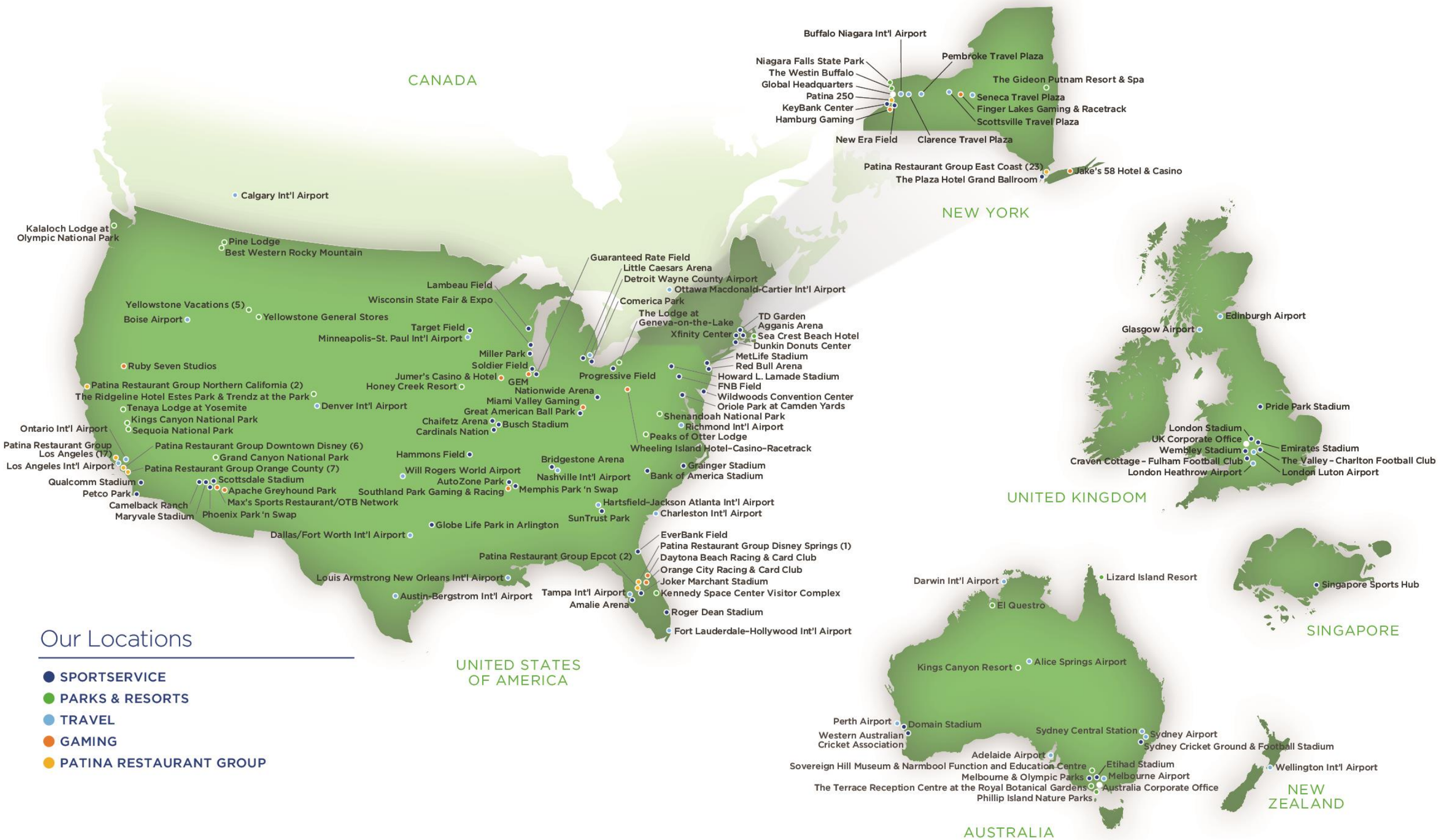
- TD Garden hosts more than 3.5 million visitors annually
- More than 200 events each year, including sporting events, concerts, and ice shows

Iconic Tenants

- Home to the NHL's Boston Bruins, owned by Delaware North Chairman Jeremy Jacobs since 1975, and the NBA's Boston Celtics

Global View. Local Focus.

Delaware North



Our Locations

- SPORTSERVICE
- PARKS & RESORTS
- TRAVEL
- GAMING
- PATINA RESTAURANT GROUP